



Channel Partner Questionnaire

*Thank you for your interest in becoming a Channel Partner with Vistra Energy!
The questions below will help us better understand your business model in order to better serve your needs in the future.*

1. What is your company's legal name and what state are you incorporated?
2. What is your company's physical address?
- 3: Please provide a contact name, phone number, and e-mail address.
- 4: What is your corporate website?
- 5: Have you worked with any of our Vistra brands in the past? If so, when?
- 6: Is your company a member of any Energy Professional Associations?
- 7: What is your company's value proposition to customers?
- 8: What states are you certified to operate in? (List certification number, if applicable to state)

State	Certification Number
1.	
2.	
3.	
4.	
5.	
6.	
7.	
8.	
9.	
10.	

- 9: What is your total AMwh load in each state that your company operates?

State	AMwh Customers
1.	
2.	
3.	
4.	
5.	
6.	
7.	
8.	
9.	
10.	

- 10: How many years of experience do you have in the industry?
- 11: Describe your sales staff (door-to-door, call center, or etc).
- 12: On average, what is your company's AMwh load size per customer?
 - A. Large Business (5,000 - 10,000 AMwh+)
 - B. Medium Business (1,000 – 4,999 AMwh)
 - C. Small Business (Under 1,000 AMwh)
 - D. Residential
 - E. Municipal Aggregation

- 13: How many Retail Electric Suppliers are currently in your portfolio? How many do you work with on a daily basis?
- 14: Does your company offer any services in addition to procurement specialization? If yes, please explain.
- 15: Does your company prefer Third Party payments on an accrual (cash flow) or upfront basis?

Please return completed questionnaires to the Third Party Desk via email to txuchannels@vistracorp.com